

# Sheshinski Specification

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## Basic Sheshinski Specification

- $\beta = 1, \alpha = 1$  in  $\dot{H} = AH^\beta I^\alpha - \sigma H$

$$\dot{H} = AIH - \sigma H$$

$$\mathcal{H} : e^{-rt}R(1 - I)H + \mu(AIH - \sigma H)$$

- Bang-Bang:  $I = 1$  if

$$\mu(t)AH \geq e^{-rt}RH$$

$$\mu(t)e^{rt} \geq \frac{R}{A}$$

- Let  $g(t) = \mu(t)e^{rt}$ .

$$\begin{aligned}\dot{g} &= -R + (R - Ag)I + (\sigma + r)g \\ g(T) &= 0\end{aligned}$$

- Transversality:  $\mu(T)H(T) = 0$ , i.e.,  $g(T)H(T) = 0$ .
- Observe if  $g(0) > \frac{R}{A}$ ,  $I(0) = 1$ .
- When  $I = 1$ ,

$$\dot{g} = (\sigma + r - A)g$$

- If  $\sigma + r - A > 0$ , i.e.,  $\sigma + r > A$ , so  $g \uparrow$  and  $l = 1$  ever after.
- Violates the transversality condition.
- Nothing bounds the policy.
- $\sigma + r < A$  implies  $g \downarrow$ .
- Therefore, after  $g$  falls to  $\frac{R}{A}$ ,  $l = 0$ . Then

$$\dot{g} = -R + (\sigma + r)g.$$

- Now with  $(\sigma + r)g < R$ , if the agent doesn't ever invest again:

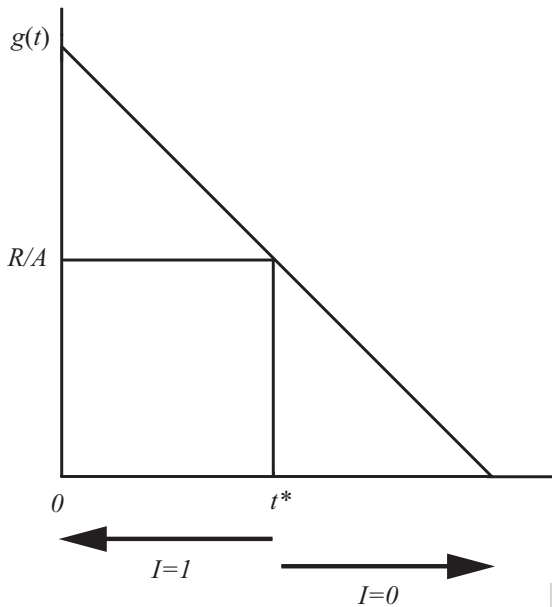
$$g(t) = R \int_t^T e^{(\sigma+r)(t-\tau)} d\tau$$

$$= \frac{R}{\sigma + r} (1 - e^{(\sigma+r)(t-T)}) \leq \frac{R}{\sigma + r}$$

- If invest in future at  $\hat{t} > t$

$$\dot{g} = (\sigma + r - A/g) \downarrow$$

- $\therefore g(t)$  is declining everywhere.
- Thus we never invest again in the future.
- Graphically displaying the rule we obtain:



- At switching age  $t^*$ ,

$$\frac{R}{A} = \frac{1}{\sigma + r} (1 - e^{(\sigma+r)(t^*-T)})$$

$$t^* = T + \frac{1}{\sigma + r} - \frac{1}{A}$$

$t^*$  is schooling.

- $T \uparrow \Rightarrow t^* \uparrow$
- $\sigma, r \uparrow \Rightarrow t^* \downarrow$
- $A \uparrow \Rightarrow t^* \uparrow$
- Initial endowments don't affect schooling.

- For  $t \in [0, t^*]$ ,

$$\frac{\dot{H}}{H} = (A - \sigma)t + \varphi, \quad H(0) = H_0$$

$$H(t) = e^{(A-\sigma)t} H(0).$$

- Human capital at schooling age  $t^*$  is

$$H(t^*) = H(0)e^{(A-\sigma)\left(T + \frac{1}{\sigma+r} - \frac{1}{A}\right)}.$$

- Coefficient on schooling: Mincer's " $r$ " is  $(A - \sigma)$

$$Y(t^*) = RH(0)H(t^*)$$

$$\ln Y(t^*) = \ln RH(0) + (A - \sigma)t^*$$

↑

years of school



## Interior Sheshinski Specification

- Now consider  $0 < \alpha < 1$ :

$$\dot{H} = A l^\alpha H - \sigma H$$

$$g(t) = \mu e^{rt}$$

$$\mathcal{H} = e^{-rt} R(1-l)H + \mu(A l^\alpha H - \sigma H)$$

- Therefore, if  $g(t) \geq \frac{R}{A}$ , person invests, full time  $l = 1$ .
- We get Sheshinski-like policy:

$$\dot{g} = (\sigma + r - A)g$$

- Need  $(\sigma + r - A) < 0$  to satisfy optimality of investment ( $g(T) = 0$ ).

## Interior Solution Case

- We have

$$RH = \alpha g(t) A l^{\alpha-1} H$$

$$\dot{g} = -R(1-l) - g A l^{\alpha} + (\sigma + r)g$$

- Now

$$g(t) = \int_t^T e^{-(\sigma+r)(t-\tau)} \left[ \underbrace{(R)(1-l)}_{\text{cash flow}} + \underbrace{g A l^{\alpha}}_{\text{future productivity}} \right] d\tau$$

- $I$  is obtained from the first order condition:

$$I = \left[ \frac{R}{\alpha g(t)A} \right]^{\frac{1}{\alpha-1}} = \left[ \frac{\alpha g(t)A}{R} \right]^{\frac{1}{1-\alpha}}$$

$$\begin{aligned} \dot{g} &= -R \left( 1 - \left( \frac{\alpha A}{R} \right)^{\frac{1}{1-\alpha}} g(t)^{\frac{1}{1-\alpha}} \right) \\ &\quad - gA \left( \frac{\alpha A}{R} \right)^{\frac{\alpha}{1-\alpha}} g^{1-\alpha} + (\sigma + r)g \\ &= -R + (g)^{\frac{1}{1-\alpha}} \varphi + (\sigma + r)g \end{aligned}$$

$$\dot{g} = -R + (g)^{\frac{1}{1-\alpha}}\varphi + (\sigma + r)g,$$

where

$$\begin{aligned}\varphi &= R \left( \frac{\alpha A}{R} \right)^{\frac{1}{1-\alpha}} - A \left( \frac{\alpha A}{R} \right)^{\frac{\alpha}{1-\alpha}} \\ &= (A)^{\frac{1}{1-\alpha}} \left( \frac{\alpha}{R} \right)^{\frac{\alpha}{1-\alpha}} (\alpha - 1) < 0.\end{aligned}$$

When  $\sigma + r = 0$ ,  $\dot{g} < 0$  for sure.

- Note: Solution does not depend on initial conditions.
- Case  $\alpha = \frac{1}{2}$  produces Riccati equation:

$$\dot{g} = -R + g^2\varphi + (\sigma + r)g$$

- Solution: Let

$$\begin{aligned}g^2\varphi + (\sigma + r)g - R &= 0 \\(g - r_+)(g - r_-) &= 0\end{aligned}$$

- $r_+$  and  $r_-$  are roots of equation (may be complex). Then, we can easily solve.

- Suppose  $r_+ \neq r_-$  (distinct roots)

$$\frac{g(t) - r_+}{g(t) - r_-} = c e^{\varphi(r_+ - r_-)t}$$

- Transversality  $\Rightarrow g(T) = 0$ . Therefore,

$$\frac{r_+}{r_-} = c e^{\varphi(r_+ - r_-)T}$$

$$c = \left( \frac{r_+}{r_-} \right) e^{-\varphi(r_+ - r_-)T}$$

- For  $r_+ = r_- = r_0 \neq 0$  because  $(\sigma + r) > 0$ ,  $R > 0$ ;

$$g(t) - r_0 = \frac{1}{c - \varphi t}$$

$$g(t) = r_0 + \frac{1}{c - \varphi t}$$

$$g(T) = 0 \Rightarrow c = \varphi T - y \frac{1}{r_0}$$

- Complex case is of economic interest.

$$r_{\pm} = \frac{-(\sigma + r) \pm \sqrt{(\sigma + r)^2 + 4\varphi R}}{2\varphi}$$

for  $\alpha = \frac{1}{2}$ ,  $\varphi = -(A)^2 R^{-1} \frac{1}{4}$ .

- Therefore:

$$(\sigma + r)^2 - \frac{4R}{4}(A^2)R^{-1}$$

$$(\sigma + r)^2 - A^2, \text{ but } < 0 \text{ from transversality}$$

$$r_{\pm} = \frac{-(\sigma + r) \pm \sqrt{(\sigma + r)^2 - A^2}}{-\frac{1}{2}A^2 R^{-1}}$$

$$= \frac{+2R(\sigma + r)}{A^2} \mp \frac{2R\sqrt{(\sigma + r)^2 - A^2}}{A^2}.$$

- Now solution is very simple.

$$(g(t) - r_+) = \left( \frac{r_+}{r_-} \right) e^{\varphi(r_+ - r_-)(t - T)} (g(t) - r_-)$$

$$g(t) \left[ 1 - \frac{r_+}{r_-} e^{\varphi(r_+ - r_-)(t - T)} \right] = r_+ (1 - e^{\varphi(r_+ - r_-)(t - T)})$$

$$g(t) = r_+ \frac{1 - e^{\varphi(r_+ - r_-)(t - T)}}{1 - \frac{r_+}{r_-} e^{\varphi(r_+ - r_-)(t - T)}}$$



- Now,

$$r_+ = a + bi, \quad r_+ - r_- = (2bi), \quad r_- = a - bi$$

- Set  $\theta = \varphi(2b)(t - T)$  (in radians)

$$\begin{aligned} g(t) &= r_+ \frac{(1 - e^{i\theta})}{1 - \frac{r_+}{r_-} e^{i\theta}} \\ &= (r_+ r_-) \frac{(1 - e^{i\theta})}{(r_- - r_+ e^{i\theta})} \end{aligned}$$

- $r_+ r_- = a^2 + b^2$ . Now multiply by  $e^{-i\theta/2}$ ,

$$g(t) = (r_+ r_-) \frac{(e^{-i\theta/2} - e^{i\theta/2})}{(r_- e^{-i\theta/2} - r_+ e^{i\theta/2})}$$

Using  $\cos(-x) = \cos x$     $\sin(-x) = -\sin x$ ,

$$\begin{aligned}
 e^{ix} &= \cos x + i \sin x \\
 g(t) &= (r_+ r_-) \left[ \frac{\cos(\theta/2) - i \sin \theta/2 - \cos(\theta/2) - i \sin \theta/2}{-2a i \sin \theta/2 - 2b_i \cos \theta/2} \right] \\
 &= (r_+ r_-) \left[ \frac{\sin \theta/2}{a \sin \theta/2 + b \cos \theta/2} \right] \\
 &= \left( \frac{r_+ r_-}{a} \right) \left[ \frac{1}{1 + \frac{b}{a} \cot \theta/2} \right]
 \end{aligned}$$

Therefore,

$$g(t) = \frac{(a^2 + b^2)}{a} \left[ \frac{1}{1 + \frac{b}{a} \cot \varphi b(t - T)} \right]$$



$$a = \frac{2(\sigma + r)R}{A^2} \quad b = \frac{2R}{A^2}(A^2 - (\sigma + r)^2)^{1/2}$$

$$\varphi b = -\frac{1}{2}(A^2 - (\sigma^2 + r^2))^{1/2}$$

$$\frac{b}{a} = \frac{2R(A^2 - (\sigma^2 + r^2))^{1/2}/A^2}{2\frac{(\sigma + r)R}{A^2}} = \frac{[A^2 - (\sigma^2 + r^2)]^{1/2}}{\sigma + r}$$

When  $\sigma + r = 0$ ,

$$r_{\pm} = \pm \frac{\sqrt{4\varphi R}}{2\varphi} = \pm \sqrt{\frac{R}{\varphi}} = \pm \sqrt{\frac{4R}{-A^2 R^{-1}}} = \left(\frac{2R}{A}\right) i$$

$$\varphi b = \left[ -(A)^2 \frac{R^{-1}}{4} \right] \left[ \frac{2R}{A^2} A \right] = -\frac{A}{2}$$



$$\begin{aligned}g(t) &= \left(\frac{4R^2}{A^2}\right) \frac{\tan(\theta/2)}{\frac{2R}{A^2}A} \\&= \left(\frac{2R}{A}\right) \tan\left[\frac{\theta}{2}\right] \\&= \left(\frac{2R}{A}\right) \tan\left(-\frac{A}{2}(t - T)\right) \\&= \left(\frac{2R}{A}\right) \tan\left(\frac{A}{2}(T - t)\right)\end{aligned}$$

- From definition of  $\theta$ , we obtain

$$g(t) = \left(\frac{2R}{A}\right) \tan\left(\frac{A}{2}(T - t)\right)$$

## Modified Sheshinski Specification (More Interesting)

$$\dot{H} = AI - \sigma$$

$$\mathcal{H} = e^{-rt}R(1 - I)H + \mu(t)(AI - \sigma H)$$

- $I = 1$  if  $\mu A \geq e^{-rt}R$
- $I = 0$  otherwise

$$g(t) = \mu(t)e^{rt}$$

$$\dot{g} = -R(1 - l) + g(\sigma + r)$$

$$g(t) = R \int_t^T e^{+(\sigma+r)(t-\tau)}(1 - l) d\tau$$

$$g \geq \frac{R}{A}H, \quad l = 1$$

- When  $l = 1$ ,  $\dot{g} = g(\sigma + r) > 0$  and  $g \uparrow$
- Intuition: as  $t \uparrow$  agent is getting nearer the payoff period.
- While the agent invests he/she gets no return.

- First take case when  $\sigma = 0$

$$\dot{g} = -R(1 - l) + rg$$

- For  $t = 0$ , if  $g(t) \geq \frac{R}{A}H(t)$ ;  $l = 1$ ;  $\dot{H} = A$ ,

$$H(t) = At + H(0)$$

- Let  $\hat{t}$  be the age of the first interior solution.
- At  $\hat{t}$ ,  $g(\hat{t}) = \frac{R}{A}H(\hat{t})$ ,

$$g(0)e^{r\hat{t}} = \frac{R}{A}[A\hat{t} + H(0)]$$

- Observe that

$$g(t) \leq R \int_t^T e^{+(\sigma+r)(t-\tau)} d\tau$$

(i.e. set  $l(\tau) = 0$ ).

- Therefore,  $g(t) \leq \frac{R}{\sigma+r} (1 - e^{+(\sigma+r)(t-T)}) \leq \frac{R}{\sigma+r}$
- Therefore,  $\dot{g} < 0$  (after the period of investment)
- Thus at most one period of specialization and it comes at the beginning of life if at all. Will not arise if  $g(0) < \frac{R}{A}$ , i.e.  $A < r$  precludes this (return by investment  $<$  return by saving in lending market).
- This is a model of schooling.



- Therefore,  $t^*$  is solution from

$$\frac{R}{r} (1 - e^{r(t^* - T)}) = \frac{R}{A} (At^* + H_0)$$

$$(1 - e^{r(t^* - T)}) = \frac{r}{A} (At^* + H_0)$$

- The higher  $H_0$ , the lower  $t^*$ .
- Need  $r < A$  for feasibility.
- Human capital stock at end of school:

$$H = At^* + H_0$$

$$Y(t^*) = R(At^* + H_0)$$

- Take case where  $\sigma > 0$ . Now, by the previous logic,  $g \leq \frac{R}{\sigma+r}$ .
- Therefore,  $\dot{g} < 0$ .
- Now investment pattern *may* be more complex.
- Suppose  $g(0) \geq \frac{R}{A}H(0)$ . Then  $I(0) = 1$ .

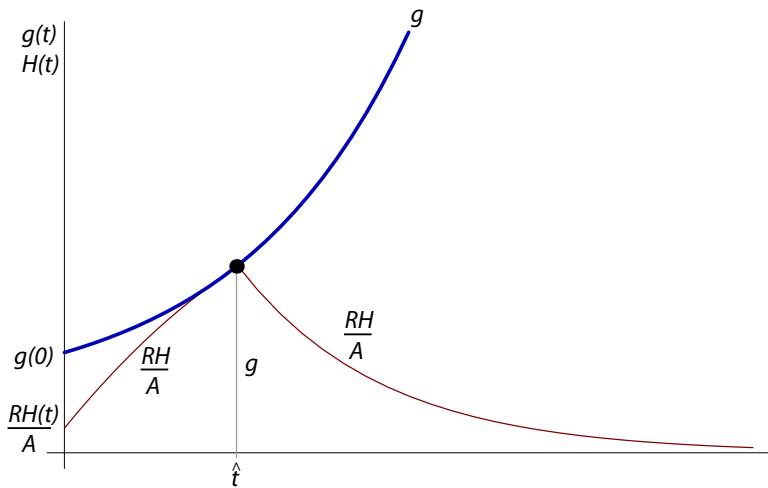
$$\frac{\dot{g}}{g} = (\sigma + r)$$
$$\dot{H} = A - \sigma H$$

$$\begin{aligned} H(t) &= A \int_0^t e^{-\sigma(t-\tau)} d\tau + H(0)e^{-\sigma t} \\ &= \frac{A}{\sigma}(1 - e^{-\sigma t}) + H(0)e^{-\sigma t} \\ &= \frac{A}{\sigma} + \left[ H(0) - \frac{A}{\sigma} \right] e^{-\sigma t} \end{aligned}$$

- $$\begin{aligned}g(0)e^{(\sigma+r)\hat{t}} &= \frac{R}{A} \left( \frac{A}{\sigma} (1 - e^{-\sigma\hat{t}}) + H(0)e^{-\sigma\hat{t}} \right) \\ &= R \left( \frac{H(0)}{A} - \frac{1}{\sigma} \right) e^{-\sigma\hat{t}} + \frac{R}{\sigma}\end{aligned}$$

- To ensure  $\dot{H} > 0$  at  $t = 0$ , need  
 $A - \sigma H(0) > 0 \Rightarrow A > \sigma H(0) \Rightarrow \frac{1}{\sigma} > \frac{H(0)}{A}$ .

For intersection to occur, we have:





$$g(0) \geq \frac{R}{A}H(0)$$

$$H(t) = \frac{A}{\sigma} + \left[ H(0) - \frac{A}{\sigma} \right] e^{-\sigma t}$$

- $t_1$  is the first point where  $g(t_1) = \frac{R}{A}H(t_1)$
- $\dot{g}(t) = (\sigma + r)g$  so  $g(t_1) = e^{(\sigma+r)t_1}g(0)$ .
- Then,

$$\frac{R}{\sigma} + \frac{R}{A} \left[ H(0) - \frac{A}{\sigma} \right] e^{-\sigma t_1} = g(0)e^{(\sigma+r)t_1}.$$

- Then at  $t_1$ ,  $l = 0$ ,

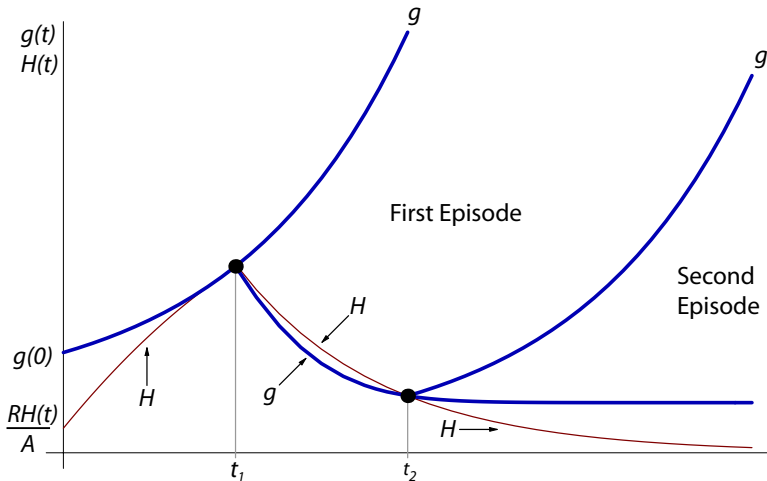
$$\begin{aligned}\dot{g} &= -R + (\sigma + r)g \\ H(t) &= H(t_1)e^{-\sigma(t-t_1)} \quad t_1 < t < t_2 \\ g(t) &= \frac{R}{\sigma + r} (1 - e^{+(\sigma+r)(t-t_2)}) + g(t_2)e^{(\sigma+r)(t-t_2)}\end{aligned}$$

- At  $t_2$ , we have that

$$\begin{aligned}\frac{RH(t_2)}{A} &= RH(t_1)e^{-\sigma(t_2-t_1)} \\ &= g(t_2) = \int_{t_2}^T e^{-(\sigma+r)(t_2-\tau)}(1 - l(\tau)) d\tau\end{aligned}$$

- Then person bangs in at  $l = 1$  and, possibly a sequence of intervals of specialization.
- $t_2 < t < t_3$ ; etc.

# One possible trajectory



- We could also have one shot indefinitely (but last shots are “short”).
- Observe:

$$g(t) = R \int_{t_1}^{t_2} e^{(\sigma+r)(t-\tau)} d\tau + \dots + \int_{t_3}^{t_4} e^{(\sigma+r)(t-\tau)} d\tau + \dots$$



- For  $t < t_1$ ,  $t \uparrow$ ,  $g \uparrow$  can happen.
- For this to occur:
  - In a neighborhood of  $t_1$ :

$$\dot{g}(t_1) < \left. \frac{RH(t)}{A} \right|_{t=t_1}$$

(demand price less than opportunity cost).

- The curves must cross. Otherwise, we get failure of transversality.

- Whether or not such investment activity occurs depends on initial  $H(0)$  and other parameters.
- Thus, at time  $t_1$ , for this to arise, we need:

$$\dot{g} \Big|_{t=t_1} < \frac{RH(t)}{A} \Big|_{t=t_1} .$$

- $g$  is continuous at  $t_1$  (but not necessarily differentiable and, in our case, definitely not).

- At  $t_1$ ,  $g(t_1) = \frac{R}{A}H(t_1)$

$$\dot{g} = -R + (\sigma + r)g \quad (\text{from right})$$

$$\frac{R}{A}\dot{H}(t_1) = -\sigma\frac{R}{A}H(t_1) = -\sigma g(t_1)$$

- Therefore, we need:

$$-R + (\sigma + r)g(t_1) < -\sigma g(t_1) = \left. \frac{R\dot{H}(t)}{A} \right|_{t=t_1}$$

- However, this is not guaranteed by  $\frac{R}{\sigma+r} > g$ . We need a tighter bound.

- For specialization to occur at 0, we need:

$$g(0) \geq \frac{R}{A}H(0),$$

but we need the slope of  $\frac{RH(t)}{A} \Big|_{t=0}$  to exceed  $\dot{g} \Big|_{t=0}$  (otherwise,  $g$  curve and  $\frac{R}{A}H(t)$  curves do not intersect).

- For the required condition we need (using expression for  $RH(t)$  in a neighborhood of  $t = 0$ ):

$$R \left( 1 - \frac{\sigma H(0)}{A} \right) > g(0)(\sigma + r)$$

- Sufficient condition:

$$\left(1 - \frac{\sigma H(0)}{A}\right) \geq 1 - e^{(\sigma+r)T}$$

(but this is way too strong)

- Necessary condition:

$$\frac{\sigma H(0)}{A} < 1$$

(otherwise, never pays to specialize)

- Therefore, if  $H(0)$  is too high, agent never specializes.
- At  $g(0)$ , we must have:

$$\frac{R}{\sigma + r} \left(1 - \frac{\sigma H(0)}{A}\right) > g(0) > \frac{RH(0)}{A}.$$

If  $H(0)$  big enough, cannot happen.

Observe that:

$$g(t) = R \int_t^T e^{-(\sigma+r)(t-\tau)} (1 - I(\tau)) d\tau$$

Recall that  $I$  switches between 0 and 1. Therefore:

- For  $0 < t < t_1$  (person invests),

$$g(t) = \frac{R}{\sigma+r} e^{(\sigma+r)t} \sum_{k \geq 1} (-1)^{k+1} e^{-(\sigma+r)t_k}$$

- For  $t_1 < t < t_2$  (person does not invest),

$$g(t) = \frac{R}{\sigma+r} [1 - e^{(\sigma+r)(t-t_2)}] + \frac{R}{\sigma+r} e^{(\sigma+r)t} \sum_{k \geq 3} (-1)^{k+1} e^{-(\sigma+r)t_k}$$

- For  $t_2 < t < t_3$  (etc.),

$$g(t) = \frac{R}{\sigma+r} e^{(\sigma+r)t} \sum_{k \geq 3} (-1)^{k+1} e^{-(\sigma+r)t_k}$$

- Cannot prove that  $g(t_3) < g(t_1)$  for all policies.
- Person may build up stock of human capital over the lifetime.