

# Notes on Identification of the Roy Model and the Generalized Roy Model

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## Roy Model

$(Y_0, Y_1)$  potential outcomes

$I^* = Y_1 - Y_0$  choice **index**

Observe  $Y_1$  if  $Y_1 \geq Y_0$ .

Observe  $Y_0$  if  $Y_1 < Y_0$ .

Cannot simultaneously observe  $Y_0$  and  $Y_1$ .

We can conduct an identification analysis assuming we know

$$I = \frac{I^*}{\sigma_{Y_1 - Y_0}} = \frac{Y_1 - Y_0}{\sigma_{Y_1 - Y_0}}$$

for each person where  $D = \mathbf{1}(I > 0)$ .

Why do we know this? Conditions established in the literature

[Source: Cosslett (1983), Manski (1988), Matzkin (1992)]

We observe  $(Y_0, D)$  and  $(Y_1, D)$ . We never observe the full triple  $(Y_0, Y_1, D)$  for anyone.

- Under conditions specified in the literature,  $F(Y_0, I|X, Z)$  and  $F(Y_1, I|X, Z)$  are identified where:

$$Y_0 = \mu_0(X) + U_0 \quad E(Y_0 | X) = \mu_0(X) \quad (1)$$

$$Y_1 = \mu_1(X) + U_1 \quad E(Y_1 | X) = \mu_1(X) \quad (2)$$

$$I^* = \mu_I(X, Z) + U_I \quad (3)$$

$$I = \frac{\mu_I(X, Z)}{\sigma_{U_I}} + \frac{U_I}{\sigma_{U_I}} \quad (4)$$

- Assume  $(X, Z) \perp\!\!\!\perp (U_0, U_1, U_I)$ .
- Source: Heckman (1990), Heckman and Honoré (1990)
- The key idea in these papers is “sufficient” variation in  $Z$  holding  $X$  fixed.

## Identifying the Index Choice Probability

- From the left-hand side of

$$\Pr(D = 1|X, Z) = \Pr(\mu_I(X, Z) + U_I \geq 0|X, Z),$$

we can identify the distribution of  $\frac{U_I}{\sigma_{U_I}}$ , as well as  $\frac{\mu_I(X, Z)}{\sigma_{U_I}}$ .

- Just invert known  $f_{U_I}$  to establish  $\frac{\mu_I(X, Z)}{\sigma_I}$ . **Prove.**
- This is true under normality or for assumed functional forms for the distribution of  $\frac{U_I}{\sigma_{U_I}}$ .
- Also, we do not have to assume the distribution of  $U_I$  is known or that the functional form of  $\mu_I(X, Z)$  is linear, e.g.  $\mu_I(X, Z) = X\beta_I + Z\gamma_I$ .
- See the conditions in the Matzkin (1992) paper and the survey in Matzkin, 2007, *Handbook of Econometrics*.

- Suppose  $U_I$  is symmetric around zero:

$$\begin{aligned}\Pr(D = 1|X, Z) &= \int_{-\mu_I(X, Z)}^{\infty} f(U_I) dU_I \\ &= 1 - F_{U_I} \left( \frac{\mu_I(X, Z)}{\sigma_{U_I}} \right) \\ \Rightarrow F_{U_I}^{-1}[1 - \Pr(D = 1|X, Z)] &= \frac{\mu_I(X, Z)}{\sigma_{U_I}}\end{aligned}$$

- Can recover  $\mu_I(X, Z)$  nonparametrically

- Suppose functional form of distribution unknown?

$$\begin{aligned}\Pr(D = 1|X, Z) &= \Pr(U_I \geq -\mu_I(X, Z)) && (**) \\ &= \int_{-\mu_I(X, Z)}^{\infty} f(U_I) dU_I\end{aligned}$$

## Another Way Without Assuming Functional Forms

- Suppose  $\mu_1(X, Z)$  differentiable in  $Z$ .
- $Z$  has 2 (or more) elements.

$$\begin{aligned} \frac{\frac{\partial \Pr(D=1|X,Z)}{\partial Z_1}}{\frac{\partial \Pr(D=1|X,Z)}{\partial Z_2}} &= \frac{\left(\frac{\partial \mu_1(X,Z)}{\partial Z_1}\right) f_{U_1}(\mu_1(X, Z))}{\left(\frac{\partial \mu_1(X,Z)}{\partial Z_2}\right) f_{U_1}(\mu_1(X, Z))} \\ &= \frac{\frac{\partial \mu_1(X, Z)}{\partial Z_1}}{\frac{\partial \mu_1(X, Z)}{\partial Z_2}} \end{aligned}$$



## Example

- Suppose  $\mu_1(X, Z) = \gamma Z$

$$\frac{\frac{\partial \mu_1(X, Z)}{\partial Z_1}}{\frac{\partial \mu_1(X, Z)}{\partial Z_2}} = \frac{\gamma_1}{\gamma_2}$$

- Normalize  $\gamma_1 = 1$ ; can identify all the other terms.

- To identify  $F_{U_I}$  non-parametrically requires full support of  $Z$  and restrictions on  $\mu_I(X, Z)$ . See Matzkin (1992).
- A key condition is

$$\text{Support} \left( \frac{\mu_I(X, Z)}{\sigma_{U_I}} \right) \supseteq \text{Support} \left( \frac{U_I}{\sigma_{U_I}} \right)$$

and other regularity conditions.

- Commonly it is assumed that for a fixed  $X$

$$\text{Support} \left( \frac{\mu_I(X, Z)}{\sigma_{U_I}} \right) = (-\infty, \infty).$$

- This is called “identification at infinity.” When we vary  $Z$  (for each  $X$ ) we trace out the full support of  $\frac{U_I}{\sigma_{U_I}}$ .
- **Problem: Prove this using the first line of (\*\*)** realizing that you know  $\frac{U_I}{\delta_I}$ .

## Identifying the Joint Distribution of $(Y_0, I)$

We know the conditional distribution of  $Y_0$ :

$$F(Y_0 | D = 0, X, Z) = \Pr(Y_0 \leq y_0 | \mu_I(X, Z) + U_I \leq 0, X, Z)$$

Multiply this by  $\Pr(D = 0 | X, Z)$ :

$$F(Y_0 | D = 0, X, Z) \Pr(D = 0 | X, Z) = \Pr(Y_0 \leq y_0, I^* \leq 0 | X, Z) \quad (*)$$

We can follow the analysis of Heckman (1990), Heckman and Smith (1998), and Carneiro, Hansen, and Heckman (2003).

Left hand side of (\*) is known from the data.

Right hand side:

$$\Pr \left( Y_0 \leq y_0, \frac{U_I}{\sigma_{U_I}} < -\frac{\mu_I(X, Z)}{\sigma_{U_I}} \mid X, Z \right)$$

Since we know  $\frac{\mu_I(X, Z)}{\sigma_{U_I}}$  from the previous analysis, we can vary it for each fixed  $X$ .

- If  $\mu_I(X, Z)$  gets small ( $\mu_I(X, Z) \rightarrow -\infty$ ), recover the marginal distribution  $Y$  and in this limit set we can identify the marginal distribution of

$$Y_0 = \mu_0(X) + U_0 \quad \therefore \quad \text{can identify } \mu_0(X) \text{ in limit.}$$

(See Heckman, 1990, and Heckman and Vytlacil, 2007.)

- More generally, we can form:

$$\Pr \left( U_0 \leq y_0 - \mu_0(X), \frac{U_I}{\sigma_{U_I}} \leq \frac{-\mu_I(X, Z)}{\sigma_{U_I}} \mid X, Z \right)$$

- $X$  and  $Z$  can be varied and  $y_0$  is a number.
- We can trace out joint distribution of  $\left( U_0, \frac{U_I}{\sigma_{U_I}} \right)$  by varying  $(y_0, Z)$  for each fixed  $X$  (strictly speaking, varying  $y_0, Z$ ).

∴ Recover joint distribution of

$$(Y_0, I) = \left( \mu_0(X) + U_0, \frac{\mu_1(X, Z) + U_1}{\sigma_{U_1}} \right).$$

Three key ingredients.

- ① The independence of  $(U_0, U_1)$  and  $(X, Z)$ .
- ② The assumption that we can set  $\frac{\mu_1(X, Z)}{\sigma_{U_1}}$  to be very small (so we get the marginal distribution of  $Y_0$  and hence  $\mu_0(X)$ ).
- ③ The assumption that  $\frac{\mu_1(X, Z)}{\sigma_{U_1}}$  can be varied independently of  $\mu_0(X)$ .

Trace out the joint distribution of  $\left( U_0, \frac{U_1}{\sigma_{U_1}} \right)$ . Result generalizes easily to the vector case. (Carneiro, Hansen, and Heckman, 2003, IER)

Another way to see this is to write:

$$F(Y_0 | D = 0, X, Z) \Pr(D = 0 | X, Z)$$

This is a function of  $\mu_0(X)$  and  $\frac{\mu_1(X, Z)}{\sigma_{U_1}}$  (Index sufficiency)

Varying the  $\mu_0(X)$  and  $\frac{\mu_1(X, Z)}{\sigma_{U_1}}$  traces out the distribution of  $\left( U_0, \frac{U_1}{\sigma_{U_1}} \right)$ .

This means effectively that we observe the pairs  $\left( \frac{I}{\sigma_{U_1}}, Y_1 \right)$  and  $\left( \frac{I}{\sigma_{U_1}}, Y_0 \right)$ .

We never observe the triple  $\left( \frac{I}{\sigma_{U_1}}, Y_0, Y_1 \right)$ .



- Use the intuition that we “know”  $I$ .
- We observe

$$F(Y_0 \mid I < 0, X, Z)$$

and

$$F(Y_1 \mid I \geq 0, X, Z)$$

and

$$\Pr(I \geq 0 \mid X, Z)$$

and can construct the joint distributions  $F(Y_0, I \mid X, Z)$  and  $F(Y_1, I \mid X, Z)$ .

## Roy Normal Case

Armed with normality (or the nonparametric assumptions in Heckman and Honoré, 1990), we can estimate

$$\text{Cov}(I, Y_1) = \frac{\sigma_{Y_1}^2 - \sigma_{Y_1, Y_0}}{\sigma_{Y_1}^2 + \sigma_{Y_0}^2 - 2\sigma_{Y_1, Y_0}}$$

$$\text{Cov}(I, Y_0) = -\frac{\sigma_{Y_0}^2 - \sigma_{Y_1, Y_0}}{\sigma_{Y_1}^2 + \sigma_{Y_0}^2 - 2\sigma_{Y_1, Y_0}}$$

We know  $\text{Var } Y_1$ ,  $\text{Var } Y_0$  (e.g. normal selection model or use limit sets)

$\therefore \text{Cov}(Y_0, Y_1)$  is identified (actually over-identified).

This line of argument does not generalize if we add a cost component ( $C$ ) that is unobserved (or partly so).

The intuition is clear. In the Roy model the decision rule is generated solely by  $(Y_1, Y_0)$ . Knowing agent choices we observe the relative order (and magnitude) of  $Y_1$  and  $Y_0$ .

Thus we get a second valuable piece of information from agent choices. This information is ignored in statistical approaches to program evaluation.

But does this analysis generalize?

## Generalized Roy Model

Add cost

$$I = Y_1 - Y_0 - C$$

and assume that we do not directly observe  $C$ .

Observe  $Y_1 \mid I > 0$ ,

Observe  $Y_0 \mid I < 0$ ,

and

$$I = \frac{Y_1 - Y_0 - C}{\sqrt{\text{Var}(Y_1 - Y_0 - C)}}.$$

We can identify  $\text{Var } Y_1$  and can identify  $\text{Var } Y_0$ .

But we cannot directly identify  $\text{Cov}(Y_0, Y_1)$  which measures comparative advantage.

Notice, however, we can determine if

$$E(Y_1 | I > 0) > E(Y_1)$$

$$E(Y_0 | I < 0) > E(Y_0)$$

(Are people who work in a sector above average for the sector?)

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