Interpreting IV, Part 1

James J. Heckman University of Chicago Extract from: Building Bridges Between Structural and Program Evaluation Approaches to Evaluating Policy James Heckman (JEL 2010)

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- Roy (1951): Agents face two potential outcomes (Y₀, Y₁) with distribution F_{Y₀, Y₁}(y₀, y₁) where "0" refers to a no treatment state and "1" refers to the treated state and (y₀, y₁) are particular values of random variables (Y₀, Y₁).
- More generally, set of potential outcomes is {Y_s}_{s∈S} where S is the set of indices of potential outcomes.

• Roy model
$$\mathcal{S} = \{0, 1\}.$$



- Analysts observe either Y_0 or Y_1 , but not both, for any person.
- In the program evaluation literature, this is called the **evaluation problem**.



• The selection problem.

- Values of Y_0 or Y_1 that are observed are not necessarily a random sample of the potential Y_0 or Y_1 distributions.
- In the original Roy model, an agent selects into sector 1 if $Y_1 > Y_0$.

$$D = \mathbf{1}(Y_1 > Y_0), \tag{1}$$



• Generalized Roy model (C is the cost of going from "0" to "1")

$$D = \mathbf{1}(Y_1 - Y_0 - C > 0).$$
 (2)

• The outcome observed for any person, Y, can be written as

$$Y = DY_1 + (1 - D)Y_0.$$
(3)



- \mathcal{I} denotes agent information set.
- In advance of participation, the agent may be uncertain about all components of (Y₀, Y₁, C).
- Expected benefit: $I_D = E(Y_1 Y_0 C \mid \mathcal{I}).$

Then

$$D = \mathbf{1}(I_D > 0). \tag{4}$$



• The decision maker selecting "treatment" may be different than the person who experiences the outcomes (Y_0, Y_1) .



- The *ex-post* objective outcomes are (Y_0, Y_1) .
- The *ex-ante* outcomes are $E(Y_0 | \mathcal{I})$ and $E(Y_1 | \mathcal{I})$.
- The *ex-ante* subjective evaluation is I_D .
- The *ex-post* subjective evaluation is $Y_1 Y_0 C$.
- Agents may regret their choices because realizations may differ from anticipations.



- $Y_1 Y_0$ is the individual level treatment effect.
- Also, the Marshallian ceteris paribus causal effect.
- Because of the evaluation problem, it is generally impossible to identify individual level treatment effects.
- Even if it were possible, Y₁ Y₀ does not reveal the *ex-ante* subjective evaluation I_D or the *ex-post* assessment Y₁ Y₀ C.



• Economic policies can operate through changing (Y_0, Y_1) or through changing C.



Population Parameters of Interest

• Conventional parameters include the Average Treatment Effect $(ATE = E(Y_1 - Y_0))$, the effect of Treatment on The Treated $(TT = E(Y_1 - Y_0 | D = 1))$, or the effect of Treatment on the Untreated $(TUT = E(Y_1 - Y_0 | D = 1))$.



• In positive political economy, the fraction of the population that perceives a benefit from treatment is of interest and is called the **voting criterion** and is

$$\Pr(I_D > 0) = \Pr(E(Y_1 - Y_0 - C \mid \mathcal{I}) > 0).$$

• In measuring support for a policy in place, the percentage of the population that *ex-post* perceives a benefit is also of interest: $Pr(Y_1 - Y_0 - C > 0)$.



- Determining marginal returns to a policy is a central goal of economic analysis.
- In the generalized Roy model, the margin is specified by people who are indifferent between "1" and "0", i.e., those for whom $I_D = 0$.
- The mean effect of treatment for those at the margin of indifference is

$$E(Y_1-Y_0\mid I_D=0).$$



Treatment Effects Versus Policy Effects



- Policy Relevant Treatment Effect (Heckman and Vytlacil, 2001) extends the Average Treatment Effect by accounting for voluntary participation in programs.
- "b": baseline policy ("before") and "a" represent a policy being evaluated ("after").
- *Y^a*: outcome under policy *a*; *Y^b* is the outcome under the baseline.
- (Y_0^a, Y_1^a, C^a) and (Y_0^b, Y_1^b, C^b) are outcomes under the two policy regimes.



- If some parameters are invariant to policy changes, they can be safely transported to different policy environments.
- Structural econometricians search for policy invariant "deep parameters" that can be used to forecast policy changes.



- Under one commonly invoked form of policy invariance, policies keep the potential outcomes unchanged for each person:
 Y₀^a = Y₀^b, Y₁^a = Y₁^b, but affect costs (C^a ≠ C^b).
- Such invariance rules out social effects including peer effects and general equilibrium effects.



- Let D^a and D^b be the choice taken under each policy regime.
- Invoking invariance of potential outcomes, the observed outcomes under each policy regime are $Y^a = Y_0 D^a + Y_1 (1 D^a)$ and $Y^b = Y_0 D^b + (1 D^b)$.



• The Policy Relevant Treatment Effect (PRTE) is

$$\mathsf{PRTE} = E(Y^a - Y^b).$$

- Comparison of aggregate outcomes under policies "a" and "b". PRTE extends ATE by recognizing that policies affect incentives to participate (C) but do not force people to participate.
- Only if *C* is very large under *b* and very small under *a*, so there is universal nonparticipation under *b* and universal participation under *a*, would ATE and PRTE be the same parameter.



Link to Appendix



Appendix



Proof

(Keep X implicit)

Ε

$$\begin{aligned} (Y_{p}) &= \int_{0}^{1} E(Y_{p} \mid P_{p}(Z_{p}) = t) \, dF_{P_{p}}(t) \\ &= \int_{0}^{1} \left[\int_{0}^{1} [\mathbf{1}_{[0,t]}(u_{D}) E(Y_{1,p} \mid U_{D} = u_{D}) + \mathbf{1}_{(t,1]}(u_{D}) E(Y_{0,p} \mid U_{D} = u_{D})] \, du_{D} \right] \, dF_{P_{p}}(t) \\ &= \int_{0}^{1} \left[\int_{0}^{1} [\mathbf{1}_{[u_{D},1]}(t) E(Y_{1,p} \mid U_{D} = u_{D}) + \mathbf{1}_{(0,u_{D}]}(t) E(Y_{0,p} \mid U_{D} = u_{D})] \, dF_{P_{p}}(t) \right] \, du_{D} \\ &= \int_{0}^{1} \left[(1 - F_{P_{p}}(u_{D})) E(Y_{1,p} \mid U_{D} = u_{D}) + F_{P_{p}|X}(u_{D}) E(Y_{0,p} \mid U_{D} = u_{D}) \right] \, du_{D}. \end{aligned}$$

Proof

Comparing policy p to policy p',

$$E(Y_{p}) - E(Y_{p'}) = \int_{0}^{1} \underbrace{E(Y_{1} - Y_{0} \mid U_{D} = u_{D})}_{MTE(u_{D})} (F_{P_{p'}}(u_{D}) - F_{P_{p}}(u_{D})) du_{D},$$

which gives the required weights.

- Policies shift the distribution of P(Z).
- They keep the distribution of Y_1 and Y_0 unchanged.



Proof

- This derivation involves changing the order of integration.
- Note that from finiteness of the mean,

$$\begin{split} & E \Big| \mathbf{1}_{[0,t]}(u_D) E(Y_{1,p} \mid U_D = u_D) + \mathbf{1}_{(t,1]}(u_D) E(Y_{0,p} \mid U_D = u_D) \Big| \\ & \leq E(|Y_1| + |Y_0|) < \infty, \end{split}$$

 \therefore the change in the order of integration is valid by Fubini's theorem.

